

# Agriculture Career Services Manager

Job Description

JOB INFORMATION				
Job Code	AD94			
Job Description Title	Agriculture Career Services Manager			
Pay Grade	SR10			
Range Minimum	\$52,310			
33rd %	\$64,510			
Range Midpoint	\$70,610			
67th %	\$76,710			
Range Maximum	\$88,920			
Exemption Status	Exempt			
Approved Date:	5/29/2025 5:26:03 PM			

#### JOB FAMILY AND FUNCTION

Job Family:	Student Resources
Job Function:	Career Strategies

#### **JOB SUMMARY**

Oversees the planning and execution of projects, programs and initiatives for the College of Agriculture while providing services and guidance to support the success and development of current students.

#### **RESPONSIBILITIES**

- Manages the professional and career development activities for students within the college. This includes Our Work Seminars, Career Fairs, and Ag Alumni Mentoring Program. Works with Career Discovery and Success liaison. Partners with campus career professionals to enhance and expand career and professional development opportunities for students. Markets student activities and opportunities to students, faculty, and staff within the College via e-mail, tv announcements, and other communication platforms.
- Utilizes Salesforce to identify strengths and needs in career and professional development for students. Utilizes Salesforce to track corporate engagement. Works with departments to assist in career and professional development as needed. Utilizes Salesforce and Marketing Cloud to communicate with and target appropriate audiences for programming and events. Utilizes data-driven insights to enhance career success and student engagement.
- Manages the Ag Peer Mentor Program. Advises and oversees Ag Council officers and activities associated with the group. Mentors and coaches performance and activities of students.
- Plans and implements College of Agriculture events including the Student Awards Ceremony, Women in Agriculture, and Graduation Celebration. Assists with other events such as alumni receptions as needed. Provides leadership for college awards selections.
- Coordinates Undergraduate Research Fellowship Program for the college. Oversee selection process and program administration. Promotes UG research and connect students with potential mentors. Directs UG Research Peer Mentors.
- Cultivate and strengthens relationships with corporate partners, alumni, and key stakeholders. Engages industry and alumni in student professional development programs including the Ag Alumni Mentoring Program, Career Fairs and Our Work Films.

#### SUPERVISORY RESPONSIBILITIES

Supervisory Responsibility Supervises others with full supervisory responsibility.

#### MINIMUM QUALIFICATIONS

To be eligible, an individual must meet all minimum requirements which are representative of the knowledge, skills, and abilities typically expected to be successful in the role. For education and experience, minimum

requirements are listed on the top row below. If substitutions are available, they will be listed on subsequent rows and may only to be utilized when the candidate does not meet the minimum requirements.

MINIMUM EDUCATION & EXPERIENCE						
Education Level	Focus of Education		Years of Experience	Focus of Experience		
Bachelor's Degree	degree in Human Resources, Business Administration, Marketing, Public Relations, Hospitality or related field	and	5 years of	experience in coordinating and/or providing career services and/or programs		

## MINIMUM KNOWLEDGE, SKILLS, & ABILITIES

Strong leadership skills.

Well-developed communication skills, both written and verbal, and an aptitude for public speaking, excellent computer skills, well-developed organizational and interpersonal skills.

Ability to accurately delivery information, news, and events related to career development via websites, email, list serves, and social media platforms.

MINIMUM LICENSES & CERTIFICATIONS						
Licenses/Certifications	Licenses/Certification Details	Time Frame	Required/ Desired			
DL NUMBER - Driver License, Valid and in State	Anv State	Upon Hire	Required			

## PHYSICAL DEMANDS & WORKING CONDITIONS

Physical Demands Category: Other

PHYSICAL DEMANDS							
Physical Demand	Never	Rarely	Occasionally	Frequently	Constantly	Weight	
Standing				Χ			
Walking				X			
Sitting					X		
Lifting	Χ						
Climbing		X					
Stooping/ Kneeling/ Crouching		X					
Reaching			X				
Talking					X		
Hearing					X		
Repetitive Motions				X			
Eye/Hand/Foot Coordination				X			

WORKING ENVIRONMENT						
Working Condition	Never	Rarely	Occasionally	Frequently	Constantly	
Extreme cold		Х				
Extreme heat		X				
Humidity		X				
Wet		Χ				

WORKING ENVIRONMENT						
Working Condition	Never	Rarely	Occasionally	Frequently	Constantly	
Noise		X				
Hazards		X				
Temperature Change		Х				
Atmospheric Conditions		X				
Vibration		X				

# Vision Requirements:

Ability to see information in print and/or electronically.