

JOB INFORMATION

Job Code	OA06C
Job Description Title	Coord III, Development Programs
Pay Grade	UA04
Range Minimum	\$42,640
33rd %	\$51,160
Range Midpoint	\$55,430
67th %	\$59,690
Range Maximum	\$68,220
Exemption Status	Exempt
Approved Date:	1/1/1900 12:00:00 AM
Legacy Date Last Edited	7/27/2010

JOB FAMILY AND FUNCTION

Job Family:	University Advancement
Job Function:	Development Support

JOB SUMMARY

Coordinates all aspects of Development related program(s), service(s), and/or fundraisers.

RESPONSIBILITIES

- Plans, develops or assists in the execution of programs/services/fundraisers.
- Coordinates, plans, and organizes events to include activities such as set-up, selecting speakers, and/or negotiating contractual obligations for resources and logistical considerations.
- Monitors and may develop programs/services budget and ensures programs/services are operating within specifications.
- Prepares itineraries and makes travel arrangements for those involved in related Development programs/services.
- Creates and maintains records of prospects, contacts, and constituents.
- Identifies, screens, and recommends individuals, corporations, and foundations which qualify as prospective donors to and/or volunteers.
- Provides information to staff, students, constituents concerning Auburn University Development issues and concerns through presentation, inquiry response, and/or memorandums/letters.
- May develop and oversee the marketing function for assigned development programs including (but not limited to) brochures, newsletters, web site and news releases.
- Receives and resolves inquiries and problems.
- Creates and maintains donor relations, solicitation and development.
- The nature of this role is highly externally focused, requiring frequent travel and meetings on and off campus during regular and non-traditional business hours, and is therefore expected to operate with high-levels of autonomy.

SUPERVISORY RESPONSIBILITIES

Supervisory Responsibility	May be responsible for training, assisting or assigning tasks to others. May provide input to performance reviews of other employees.
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MINIMUM QUALIFICATIONS

To be eligible, an individual must meet all minimum requirements which are representative of the knowledge, skills, and abilities typically expected to be successful in the role. For education and experience, minimum

requirements are listed on the top row below. If substitutions are available, they will be listed on subsequent rows and may only be utilized when the candidate does not meet the minimum requirements.

MINIMUM EDUCATION & EXPERIENCE

Education Level	Focus of Education		Years of Experience	Focus of Experience
Bachelor's Degree	Bachelor's degree required - no specific discipline	And	4 years of	Experience in public relations work and general office operations

Substitutions Allowed for Experience: Yes

Substitution allowed for Experience: When a candidate has the required education, but lacks the required experience, they may normally apply additional appropriate education toward the experience requirement, at a rate of one (1) year relevant education per year of required experience.

MINIMUM KNOWLEDGE, SKILLS, & ABILITIES

Possesses and applies a broad knowledge of principles, practices and procedures of a particular field of specialization to the completion of difficult assignments. And

Also possesses knowledge of related fields and areas of operation which affect, or are affected by, the work.

MINIMUM LICENSES & CERTIFICATIONS

Licenses/Certifications	Licenses/Certification Details	Time Frame	Required/Desired
DL NUMBER - Driver License, Valid and in State		Upon Hire	Required

PHYSICAL DEMANDS & WORKING CONDITIONS

Physical Demands Category: Other

PHYSICAL DEMANDS

Physical Demand	Never	Rarely	Occasionally	Frequently	Constantly	Weight
Standing			X			
Walking			X			
Sitting				X		
Lifting	X					
Climbing		X				
Stooping/ Kneeling/ Crouching		X				
Reaching			X			
Talking					X	
Hearing					X	
Repetitive Motions					X	
Eye/Hand/Foot Coordination					X	

WORKING ENVIRONMENT

Working Condition	Never	Rarely	Occasionally	Frequently	Constantly
Extreme cold		X			
Extreme heat		X			

WORKING ENVIRONMENT

Working Condition	Never	Rarely	Occasionally	Frequently	Constantly
Humidity		X			
Wet		X			
Noise		X			
Hazards		X			
Temperature Change		X			
Atmospheric Conditions		X			
Vibration		X			

Vision Requirements:
Ability to see information in print and/or electronically.